

# Easier budgeting, more control: how we help you to manage costs

## See the invisible costs in your supply chain

Price transparency: you need it more than ever. Supply chains are becoming more complex, while the pressure to improve efficiency is as strong as ever. Yet the costs associated with pallet management can be hard to track and measure.

If you use white-wood pallets then you'll know that the purchase price can change frequently. White-wood pallet suppliers are typically small companies, each with their own pricing structure based on the fluctuating input costs of wood and fuel. So, if you need a large quantity of white-wood pallets at short notice, it can be difficult to plan and budget. And that's before you consider other factors such as pallet storage, retrieval, inspection, repair and replacement.

## Consistent pricing gives you better control

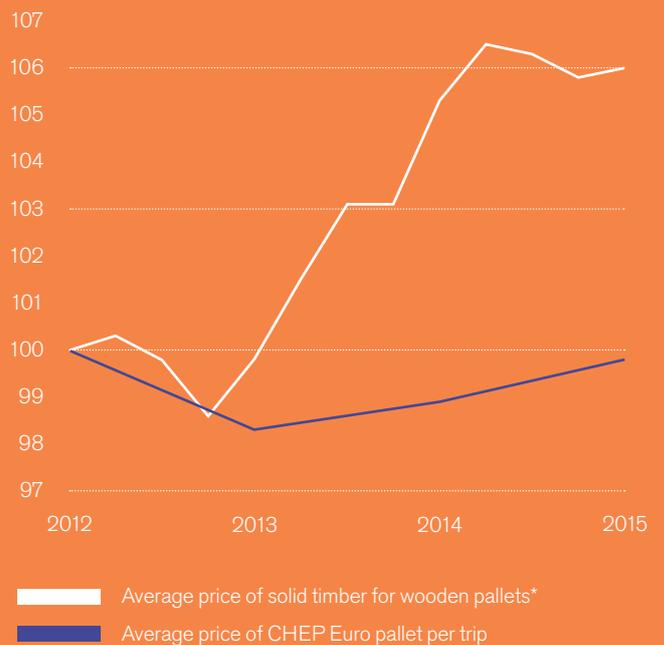
With CHEP managed pooling, you only pay for what you use while you're using it, based on a tariff that's agreed annually. You rent rather than purchase your pallets, so no obsolete equipment gets left on your balance sheet. You avoid the extra costs associated with pallet storage, inspection, repair and replacement. And you can even leave the job of pallet recovery to us, for a fully outsourced solution.

**ONLY CHEP:** Building on our asset management expertise, CHEP Equipment Management is a dedicated team of equipment control specialists. They can capture your supply chain activity through the use of bespoke software, clearly showing you how to achieve the best flow of your products and improve stock availability.

\* Source: Bundesverband Holzpackmittel – Paletten – Exportverpackung (HPE) e.V.

## Price changes compared: CHEP's cost per trip versus white-wood input costs

Nominal price, rebased to 100 in 2012



Some pallet suppliers change their prices monthly. CHEP's are reviewed just once a year.